John Roemer

Yale

Lecture 3, INET mini-school on Inequality

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3. A normative focus on self-regarding individuals

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- Henrich & Henrich (2007), Why humans cooperate...: anthropology

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The limits of an autarkic focus: social ethos

G.A. Cohen (2009) *Why not socialism?* offers a definition of 'socialism' as a society in which earnings of individuals at first accord with equality of opportunity (Rawls 1971; Dworkin 1981; Arneson 1989; Cohen 1989), but in which inequality in those earnings is then reduced because of the necessity to maintain 'community,' an ethos in which '... people care about, and where necessary, care for one another, and, too, care that they care about one another.'

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But he raises a question:

... the principal problem that faces the socialist ideal is that we do not know how to design the machinery that would make it run. Our problem is not, primarily, human selfishness, but our lack of a suitable organizational technology: our problem is a problem of design. It may be an insoluble design problem, and it is a design problem that is undoubtedly exacerbated by our selfish propensities, but a design problem, so I think, is what we've got.

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Introduction

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First Theorem of Welfare Economics

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One interpretation of Cohen: when a communitarian or social ethos exists, there are massive consumption externalities, and so the competitive equilibrium is not Pareto efficient. I.e. there is market failure of possibly large order because markets, apparently, do not permit agents to properly treat the externality induced by their care for others (on a large scale).

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But markets are (surely) necessary in any complex economy. How, then, can a society with social ethos achieve P-efficiency?

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Introduction

The limits of an autarkic focus: the commons

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The lake owned in common by a group of fishers, who each possess preferences over fish and leisure, and perhaps differential skill (or sizes of boats) in (or for) fishing. The lake produces fish with decreasing returns with respect to the fishing labour expended upon it. In the game in which each fisher proposes as her strategy a fishing time, the Nash equilibrium is inefficient due to congestion externalities.

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Ostrom: many or most of the societies in this situation learn to regulate 'fishing,' without privatising the 'lake.' Somehow, the inefficient Nash equilibrium is avoided. This example is not one in which fishers care about other fishers (necessarily), but it is one in which cooperation is organised to deal with a negative externality of autarkic behaviour.

Consider a game in normal form with i = 1, ..., n players.

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A vector of strategies is $\mathbf{L} = (L^1, ..., L^n) \in S^n$ and for any vector $\mathbf{L} \in S^n$, let the vector $\mathbf{L}^{-i} \in S^{n-1}$ denote the vector \mathbf{L} without its ith component, $\mathbf{L}^{-i} = (L^1, ..., L^{i-1}, ..., L^{i+1}, ..., L^n).$

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The pay-off function of player i is $V^i : S^n \to \mathbb{R}$ and the game is $G = (S, V^1, ..., V^n)$.

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A vector of strategies $\mathbf{L} = (L^1, ..., L^n) \in S^n$ is a (multiplicative) Kantian equilibrium of the game $G = (S, V^1, ..., V^n)$ if for all agents i = 1, ..., n

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$$rgmax_{\alpha \in \mathbb{R}_+} V^i(lpha \mathbf{L}) = 1.$$

Kant's categorical imperative: one should take those actions and only those actions that one would advocate all others take as well. Thus, one should expand one's labour by a factor α if and only if one would have all others expand theirs by the same factor.

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Kantian behaviour is defined with respect to comparison of the present with a certain class of counterfactual alternatives.

Kant's categorical imperative is a cooperative norm. The contrast is with the non-cooperative concept of Nash equilibrium, where the counterfactual envisaged by the individual is that one changes one's labour while the labour of all others remains fixed.

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 $\mathbf{L}=(L^1,...,L^n)\in S^n$ is a (multiplicative) Kantian equilibrium of the game $G=(S,V^1,...,V^n)$ if

$$(\forall i = 1, ..., n) (\forall \alpha \in \mathbb{R}_+) (V^i(\mathbf{L}) \ge V^i(\alpha \mathbf{L}))$$

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Kantian behaviour here does not ask an individual to be empathetic (taking on the preferences of other people): rather, it enjoins the individual to behave in the way that would maximize *her own welfare*, were all others to behave in a similar fashion.

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Kantian equilibria and efficiency

Definition 1: A game $G = (S, V^1, ..., V^n)$ is monotone increasing (resp., decreasing) if

 $(\forall i = 1, ..., n) (V^{i}(.) \text{ is strictly increasing (resp. decreasing) in } L^{-i})$

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Theorem 1: Suppose that $G = (S, V^1, ..., V^n)$ is monotone increasing or monotone decreasing. Let L^* be a Kantian equilibrium of G with $L^i > 0, \forall i = 1, ..., n$. Then L^* is G-efficient.

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Kantian Equilibrium: existence

Theorem 2: Let $(V^1, ..., V^n)$ be concave real-valued pay-off functions defined on \mathbb{R}^n_+ . For any $\mathbf{L} \in \mathbb{R}^n_{++}$, define $\alpha_i(\mathbf{L}) = \{a | a = \underset{\alpha \in \mathbb{R}_+}{\arg \max V^i(\alpha \mathbf{L})}\}$. Suppose:

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(**) There exists $\mathbf{b} \in \mathbb{R}^n_{++}$ and $\mathbf{B} \in \mathbb{R}^n_{++}$ such that $(\mathbf{b} \leq \mathbf{L} \leq \mathbf{B} \Rightarrow (\forall i = 1, ..., n) (b^i \leq \alpha_i(L)L^i \leq B^i)).$

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Then there exists a Kantian equilibrium for the game $G = (\mathbb{R}_+, V^1, ..., V^n)$ with $L^i > 0, \forall i = 1, ..., n$.

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The game

Let i = 1, 2 be the set of players. The pure strategies available to them are {cooperate, defect} and by allowing players to randomise we have S = [0, 1], where $p \in S$ means that the player "cooperates" with probability p.

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Let a > 1 and d < 0. The symmetric PD game is

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cooperate	1, 1	d, a
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For any strategy pair $(p, q) \in S^2$, the expected utilities of row (1) and column (2) players are given by:

$$V^1(p,q) = pq + p(1-q)d + (1-p)qa,$$

 $V^2(p,q) = pq + q(1-p)d + (1-q)pa.$
The Prisoner's dilemma

Kantian equilibrium in the PD game

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Note that (1,1) is a Kantian equilibrium of the PD game if and only if:

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arg max $V^{j}(\alpha, \alpha) = 1$
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or, equivalently,

$$\underset{\alpha \in [0,1]}{\arg \max} \{ \alpha^2 (1 - a - d) + \alpha (a + d) \} = 1$$

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(A) (1,1) is a Kantian equilibrium of the PD game if and only if $(a + d) \le 2$, and in this case, there is no other (non-trivial) Kantian equilibrium.

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(B) If a + d > 2, then the unique (non-trivial) Kantian equilibrium is given by

$$p^* = q^* = rac{a+d}{2(a+d-1)} < 1.$$

In particular, $p^* > \frac{1}{2}$.

Kantian reasoning promotes full cooperation provided the average of the utility of "cheating" (playing D when the opponent plays C) and the utility of being a "sucker" (playing C when the opponent plays D), i.e. (a+d)/2, is not too high (larger than the utility from full cooperation).

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- Even when full cooperation is not achieved (part (B)), players play cooperatively with a probability of at least one-half.

Consider the set of economies of the form $e = (u^1, ..., u^n, s^1, ..., s^n, f)$, where:

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Wlog, define $v^i(x^i, L^i) = u^i(x^i, \frac{j^i}{s^i})$, and then *e* is identical to the economy $e' = (v^1, ..., v^n, f)$.

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Denote the space of economies e by E. For convenience, fix n. Denote the *feasible allocations* for an economy e by F(e).

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A game form is a mapping G that associates to any vector of labour efforts $\mathbf{L} = (L^1, ..., L^n)$ in any economy e, an allocation in F(e) of the form $\{(x^i, L^i)\}$. We denote $(x^i, L^i) = G^i(\mathbf{L}; e)$.

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Kantian implementation

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Denote by $K^+(G, e)$ the strictly positive Kantian equilibria of the game form G on e.

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Definition PS (Roemer and Silvestre 1993): For a given economy *e*, a *proportional solution* (PS) is an allocation $\{(x^i, L^i)\}$ such that:

(1) $\{(x^i, L^i)\}$ is Pareto-efficient;

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Define the game form
$$G_{PS}$$
 by $G_{PS}^{i}(\mathbf{L}; e) = \left(\frac{L^{i}}{\sum_{j=1}^{n} L^{j}} f(\sum_{j=1}^{n} L^{j}), L^{i}\right)$ with $V_{PS}^{i}(\mathbf{L}; e) = u^{i} \left(\frac{L^{i}}{\sum_{j=1}^{n} L^{j}} f(\sum_{j=1}^{n} L^{j}), L^{i}\right).$

The game form G_{PS} Kantian-implements the proportional solution with L > 0:

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More generally, denote the fraction of output that *i* receives at labour allocation **L** in *e* by $\theta^i(\mathbf{L}; e)$ under *G*. *G* is *non-wasteful* if $(\forall \mathbf{L}, e) \sum_{i=1}^n \theta^i(\mathbf{L}, e) \equiv 1$.

The game form G_{PS} Kantian-implements the proportional solution with L > 0:

Proposition 1. $K^+(G_{PS}, e) = \Theta^{PS}(e)$.

More generally, denote the fraction of output that *i* receives at labour allocation **L** in *e* by $\theta^i(\mathbf{L}; e)$ under *G*. *G* is *non-wasteful* if $(\forall \mathbf{L}, e) \sum_{i=1}^n \theta^i(\mathbf{L}, e) \equiv 1$.

Theorem 3. Let be a Pareto-efficient allocation rule defined on *E*. Let *G* be a non-wasteful game form that implements Θ with $\mathbf{L} > 0$ in Kantian equilibrium on *E*. Then $\Theta = \Theta^{PS}$.

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Thus, the only Pareto-efficient allocation rule that can be Kantian-implemented on this domain of economies is the proportional solution.

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Public good economies

The public good problem

Consider the set of economies of the form $e = (u^1, ..., u^n, C)$, where:

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Thus, the set of feasible allocations is $\{(\mathbf{L}, y) | C(y) \leq \sum_{i=1}^{n} L^i\}$.

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Denote the space of economies e by Γ . For convenience, fix n.

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Definition CS (Mas Colell and Silvestre 1989): A linear cost-share equilibrium for $e \in \Gamma$ is a vector $(b^1, ..., b^n) \in \mathbb{R}^n_+$ such that $\sum_{j=1}^n b^j = 1$ and a vector $\mathbf{L} \in \mathbb{R}^n_+$ and a number y > 0 such that

 $(\forall i)(L^i = b^i C(y) \text{ and } y \text{ maximises } u^i(y, b^i C(y))$

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Suppose the strategy space consists of labour contributions. The cost-share allocation rule can be defined as $\Theta^{CS}(e) = \{(\mathbf{L}, y) | (\exists (b^1, ..., b^n) \in \mathbb{R}^n_+) ((\mathbf{L}, y) \text{ is a linear cost-share equilibrium for } e \text{ at } (b^1, ..., b^n)) \}.$

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Public good economies

Kantian implementation

Define the game form
$$G^*$$
 on Γ as $G^{*i}(L; e) = \left(C^{-1}\left(\sum_{j=1}^n L^j\right), L^i\right)$.

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Kantian implementation

Define the game form G^* on Γ as $G^{*i}(\mathbf{L}; e) = \left(C^{-1}\left(\sum_{j=1}^n L^j\right), L^i\right)$. **Theorem 4.** For $e \in \Gamma$: $K^+(G^*, e) = \Theta^{CS}(e)$.

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 Kantian equilibrium is a cooperative solution concept deriving from Kant's categorical imperative.

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- 2 It unifies several equilibrium concepts in the literature concerning public goods and public bads.

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- Kantian equilibrium is a cooperative solution concept deriving from Kant's categorical imperative.
- 2 It unifies several equilibrium concepts in the literature concerning public goods and public bads.
- 3 Kantian equilibria are Pareto-efficient among the feasible allocations that can be achieved in a given game. We can view this as a result of the fact that the Kantian thought-experiment forces individuals to internalize externalities.

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Kantian equilibria and the social ethos (Roemer 2012).

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Can Kantian equilibria be implemented as Nash (i.e., non-cooperative) equilibria of appropriate games? (See literature on Nash implementation of the proportional solution, e.g. Suh (1994) and Yoshihara (2000).)

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How do Kantian equilibria emerge? Perhaps need a dynamic theory explaining Kantian equilibrium as the stationary state of a learning or (Kantian) optimisation process.

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